

Global strategic and operational flat glass consultancy

DESCRIBING THE SERVICES FOR EXTENSIVE GLASS MARKET CONSULTANCY



Today's glass industry faces many challenges. Growing global competition, cost down pressures, shorter lead times, changing materials, environmental regulation etc.

GM Consultancy offers the highest level of consulting services to support companies in these challenges. Since 1997, GM Consultancy has been assisting glass processing factories and other parties involved in glass processing at both the strategic and operational level. In close cooperation with their clients GM consultancy has worked to improve their effectiveness and profitability.

Think global and act local
With main offices in The Netherlands and Germany, and several agencies all over the world, our business activities are networked extensively within Europe, Russia, the Middle and Far-East, Africa, South America and the USA. This network ensures independent and competitive procurement

that makes a perfect fit in every situation. We provide creative but practical solutions to technical and business problems. Our work is based on thorough analysis leading to effective and realistic recommendations followed by efficient implementation.

Above all, it is the long-term relationships that our consultants build up with the client's team that ensure the successful transfer of expertise to lead to higher profitability.



Coping with operational difficulties
To cope with the diverse difficulties the following services are offered as an extension of the strategic consultancy:

- **Technical & Operational assistance:** Procurement, installation, training and after sales services to guarantee a smooth running line that will keep running smooth.
- **Engineering:** Basic and detailed engineering will be carried out in compliance with specifications.
- **Project management:** Taking full responsibility for all project engineering and management activities required for glass projects.
- **General contracting:** We are able to take overall responsibility for Turn Key Projects including utilities, civil works and building requirements.

This combination makes sure that companies in the flat glass market will run as efficient and effective as possible.

For more information:

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